

NAFASI za Kazi Komomwe Motors July 2025

(Kwa Ajira Mpya Tembelea Kisiwa24 Blog Google)

Job Title: Sales &Marketing Executives

Location: Magomeni Usalama, Dar es Salaam, Tanzania

Company: Komomwe Motors (T) Limited

Position Type: Full-Time and Freelancers

Reports To: Sales Manager/Director

Job Summary:

We are seeking dynamic and experienced **Sales Executives** to join our growing team. The ideal candidate will be responsible for generating leads, converting sales, and maintaining strong customer relationships across all our services — **vehicle importation, clearing & forwarding, logistics facilitation, sales services**. and achieving monthly sales targets.

Key Responsibilities:

- Identify, approach, and convert prospective customers (walk-ins, referrals, digital).
- Understand client needs and recommend suitable vehicles from our inventory.
- Handle negotiations and close deals professionally.
- Upsell value-added services (e.g. registration, clearing, importation).
- Maintain daily, weekly, and monthly sales reports.
- Follow up on leads, inquiries, and previous clients consistently.
- Represent Komomwe Motors positively in all engagements and networks. Participate in promotions, exhibitions, and door-to-door campaigns.
- Meet or exceed monthly sales targets set by the company.
- Provide excellent customer service and post-sale support.

Qualifications:

- Minimum **Diploma** in Sales, Marketing, Business Administration, or related field.
- At least **1–3 years of experience** in vehicle sales or automotive industry.
- Proven record of meeting sales targets.
- Strong interpersonal, communication, and negotiation skills.
- Ability to work under minimal supervision and manage time efficiently.

- **Computer literacy** is a must — ability to use **Microsoft Excel, Word, and email**, and navigate online sales tools and platforms.
- Ability to use **social media platforms** (e.g., WhatsApp, Facebook, Instagram) for sales and customer engagement.
- Ability to work under pressure and meet deadlines.
- Must be customer-focused, reliable, and self-motivated.
- Good spoken and written Kiswahili and English.

What We Offer:

- Competitive salary plus attractive commission.
- Career growth opportunities in a fast-growing company.
- Ongoing training and support.
- Professional and collaborative work environment.

Application Deadline: 25th July 2025

How to Apply:

Send your CV and Cover Letter to info@kimomwemotors.co.tz with subject line: “**Application – Sales Executive**”