

NAFASI Za Kazi Platinum Credit Ltd

(Kwa Ajira Mpya Kila Siku Tembelea Kisiwa24 Blog Google)

Position: Branch Loan Officer Department – Sales Vacant position: 41.

Working Stations: Musoma, Mwanza, Dodoma, Bariadi, Ukerewe, Geita, Bukoba, Chato, Manyara, Singida, Kilosa, Kasulu, Kigoma, Nzega, Tabora, Urambo, Kahama, Shinyanga, Mbeya, Mpanda, Njombe, Songea, Sumbawanga, Vuawa, Iringa, Arusha, Korogwe, Lushoto, Moshi, Tanga, Lindi, Mtwara, Nachingwea, Tunduru, Masasi, Dar es Salaam, Kibaha, Ifakara, Mkuranga, Morogoro, Zanzibar.

Job Purpose:

Stability in smooth-functioning of the sales activities in branch; Proper and well-informed knowledge on all company's loan products and assistance in resolving customer queries.

Main Responsibilities

- Support recruitment of sales agents to ensure achievement of sales targets and team retention
- Conduct loan appraisals in line with credit and compliance policies while supporting loan recovery.
- Manage branch assets and inventory, ensuring proper usage, maintenance, and compliance.
- Drive sales performance by implementing strategies for new and repeat business growth.
- Cross-sell loan products and assist in converting leads from various channels.
- Ensure strict adherence to credit, customer service, collection and compliance policy

Minimum Qualifications:

- At least a Diploma in any business related discipline from a recognized institution.
- At least 3 years' experience in sales and marketing.
- Understanding of relevant laws and regulations governing financial institutions in Tanzania.
- Understanding, dynamics and knowledge of the financial industry. Ability to deliver as a team and as an individual.

Nafasi Mpya Za Kazi Kutoka Platinum Credit Limited

Application Mode:

Any interested and qualifying candidate can send a signed letter of application, Updated CV, and copies of testimonials addressed to the HR Manager via an Email address: careers@platinumcredit.co.tz

Deadline is 13, July 2025