





# **Job Title: Relationship Officer**

#### **Education:**

 Bachelor degree in Finance, Business Administration, Economics or relevant field.

## **Qualifications and Experience:**

- 1-2+ years of experience will be an added advantage
- Previous experience in retail banking, consumer lending or financial services.
- Strong knowledge of credit products, loan application processes and credit risks evaluations.
- Excellent communication and customer service skills.
- Strong attention to detail, analytical thinking and decision-making ability.

### **Job Overview**

- Responsible for managing and growing relationship with individual customers and small businesses to provide a wide range of retail banking products and services.
- The role focuses on client acquisition, retention and satisfaction while ensuring cross-selling of various banking products such as current accounts, savings accounts, loans, and other investments solutions.
- The officer plays at critical role in driving customer engagements, loyalty and overall growth of the bank's portfolio.

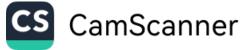
#### Send CV and Cover letter to below email.

Deadline: 13th June 2025
Email: recruitment@mkombozibank.co.tz

**NB:** Only shortlisted candidates will be contacted given the volume of applications









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