

# 4 Cluster Managers Job Vacancies at Ongeza Agrovet

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**Cluster Managers** – 4 Positions

### **Ongeza AgroVet**

Supervises multiple sales teams within a specific geographic area or market segment, developing strategies, and ensuring effective sales operations to reach company targets.

### **KEY RESPONSIBILITIES**

- Supervise retail shops within your cluster
- Planning and coordination of all sales activities to meet monthly target.
- Monitoring team performance and report.
- Monthly Monitoring and auditing of products and stock levels.
- Cross-check shops account to ensure timely deposit of sales cash.
- Listen to team members feedback and resolve any issue or conflict.
- Follow up on the payment by customers on their credit purchases (Defaulters)
- Prepare a monthly sales report and submit to the Sales Manager
- Supervise and ensure proper use and management of company's assets in the district.
- To use sales software app as monitoring tool for your daily market activities.
- Performing any other related duties as may be assigned by your supervisor

### **QUALIFICATIONS**

- Degree/Diploma in sales and marketing, Business administration or equivalent qualification
- Excellent communication and reporting skills
- Ability to work under minimum supervision
- Excellent mentoring, coaching, and people management skills
- Creative decision making
- Willing to relocate or travel across the Regions for sales activities

**LOCATION:** Ready to work in any region in Tanzania

**DURATION: (FULL TIME)**

### **MODE OF APPLICATION**

- Please send your Cover letter and CV in one file to: [jobs@ongeza.com](mailto:jobs@ongeza.com)

- **Indicate job position on the email subject line. “CLUSTER MANAGER “**
- Only shortlisted candidates will be contacted.
- **APPLY NOT LATER THAN 15th JUNE 2025**